

State of Utah Department of Commerce Division of Securities

FRANCINE A. GIANI Executive Director JASON P. PERRY Deputy Director WAYNE KLEIN
Director of Securities

NEWS RELEASE

SELF-PROCLAIMED INVESTMENT EXPERT INVESTS IN HIMSELF

February 10, 2006. Salt Lake City, Utah Francine A. Giani, Executive Director of the Utah Department of Commerce announced that the Division of Securities entered a Cease and Desist Order today against James Melvin Hardman, of Salt Lake City. Hardman admitted violating the law, agreed to pay a fine, and will cease selling securities in violation of the law.

In 2003 Hardman obtained \$20,000 from a Salt Lake City victim after telling her he was an investment expert and had written a book on investments. He told the victim her investment was guaranteed and could earn 10-25% profit each day. In reality, none of the victim's money was put into investments; Hardman used all the investor's money for his personal expenses, including paying credit card bills, car rentals, home expenses, and cash. He did not tell the victim that \$2,000 Hardman did have invested had lost two-thirds of its value. He also hid the fact that he had an outstanding judgment against him for over \$1.1 million.

Today's Cease and Desist Order concludes a case brought by the Division on May 20, 2005. Also in May, Hardman was charged with six felony criminal violations in a case brought by the Utah Attorney General. On December 13, Hardman pleaded guilty to two felonies. He has paid restitution to the victim. The Order imposes a fine of \$5,000 against Hardman but \$4,500 of that amount was waived in light of his cooperation in paying restitution and admitting the violations.